

CLX LANE LOGIX

DATA SERVICES AND TOOLS FOR THE COST-EFFECTIVE TRANSFORMATION OF CHEMICALS

Improve Visibility & Close the Gaps Between Performance, Spend, & Risk

Chemical manufacturers and their transportation and supply chain partners are under constant pressure to reduce spending and increase margins. Technological developments open up new opportunities and trends in every aspect of a business to achieve new goals, including freight procurement. **CLX LaneLogix**, a global rate procurement service, is the next stage in chemical supply chain management for benchmarking, bidding, and procurement. It quickly and easily integrates into your current system and allows you to analyze, optimize, and adapt your chemical supply chain.

An Advanced Chemical Transportation Benchmarking, Bidding, & Procurement Package Including:



Interactive Rate Benchmark

Validate and analyze available data with CLX's proprietary database, fed daily with market updates to predict the competitiveness of a shipper's rates, and offer comparable market service requirements.



Service Level Benchmark

Evaluate carriers by comparing shipper and customer imposed service standards.



Procurement Event Strategy

With CLX's world-class support, design and develop competitive "go to market" bid strategies.



E-bid/Negotiation

Conduct the bid utilizing state-of-the-art CLX software, resources and tools to optimize results, resulting in greater savings, faster.

How CLX LaneLogix™ Takes Your Chemical Supply Chain Further

Better Rate Procurement Solutions

Compare current transportation rates between peers in the market with the same shipping origins and destinations in an anonymous setting. Manage and track equipment types and special qualitative requirements, including waiting times, ADR/Non-ADR, temperature control needs, and gain insight into the performance of your contracts compared to the market, even for completed projects.

- ✓ Develop clearer contract terms
- ✓ Easily identify contract validity
- ✓ Manage special requirements
- Make data-driven tender negotiations
- Drive better procurement strategies

Better Managed Transportation Analytics with CLX Gravity

CLX Gravity integrates with CLX LaneLogix with its unique ability to combine your transportation data with any other database into one central warehouse, making it easier to effectively identify opportunities that create value for your customers and optimize supply chain visibility, performance, and spend.

- ✓ Increase the value of your transportation spend faster than ever before.
- Reduce IT involvement in your data analysis processes
- Reduce costs and complexity of combining and managing disparate systems
- ✓ Gain actionable supply chain visibility across your organization
- Optimize performance based on data-driven recommendations
- Reduce risk and enhance decision-making with access to decades of data

Better Managed Visibility

Compare current transportation rates between peers in the market with the same shipping origins and destinations in an anonymous setting. Manage and track equipment types and special qualitative requirements, including waiting times, ADR/Non-ADR, temperature control needs, and gain insight into the performance of your contracts compared to the market, even for completed projects.



Key Benefits



Dedicated resources to expedite and optimize your procurement event 2

Expert predictor of procurement results

3

Avoids bid mistakes

4

Greater savings, typically 2-3% better than in-house events 5

Faster turnaround that saves time for your team