

January 1, 2021:

Below is a recap of key items impacting transportation today. It is a compilation of information from our team, carrier partners, customers, and industry sources.

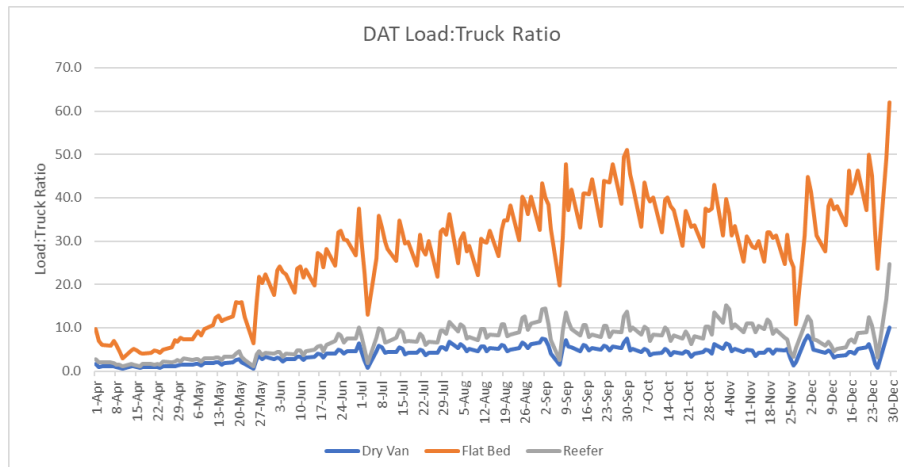
Regulatory/Governmental Updates:

- The US/Canada and US/Mexico border closures have been formally extended through January 21, 2021.

Market Updates

Bulk, LTL & Truckload (Van/Reefer/Flatbed):

- As of November (latest report available), [41,802 drivers](#) have been put out of service due to the drug/alcohol clearinghouse. Of those, 32,125 had not yet started the return to duty process.
- The [American Trucking Association](#) reported third quarter driver turnover rates increased for both large carriers – revenue of \$30 million or more - (92%) and small carriers (74%). LTL carrier turnover was approximately 14%.
- Bulk tender acceptance has declined somewhat from the mid-year peak. Looking at the CLX network, primary carrier acceptance rates are hovering just above 80% as bulk carriers struggle with the same driver staffing challenges as their van/reefer/flatbed counterparts
- The DAT Load to Truck (L/T) ratio continued to increase for vans from 4.6 in November to 4.9 in December (through 12/23). Flatbed increased from 29.3 to 39.9 in the same time period, while the reefer ratio dropped from 9.6 to 7.9.
- Christmas and New Year’s is always challenging to find capacity, the chart below shows this year’s spike as drivers stay home for the holidays.



Source: DAT Solutions, LLC.

Considering a Tank Truck Outsource?:

The CLX whitepaper on outsourcing tank truck logistics is available [here](#).

Export/Import/Ocean:

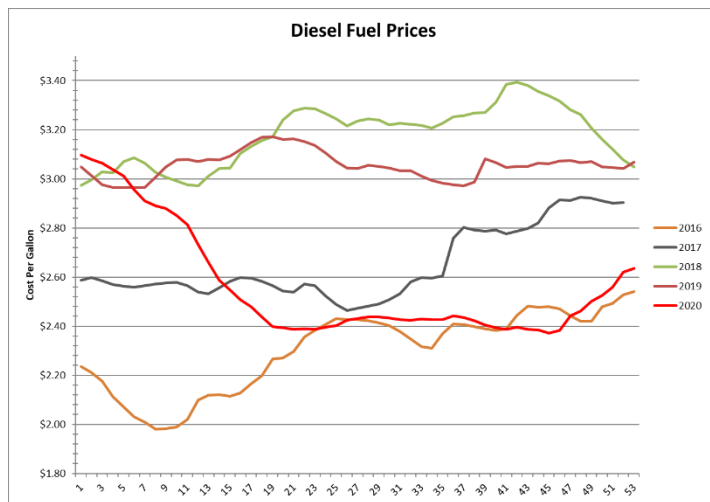
- Looking ahead to 2021, is there a [potential boom/bust cycle ahead](#) for ocean freight? Sea-Intelligence's CEO commented that sales were up 2.2% while imports increased 20.4% in October.
- Blank sailings early this year have contributed to a [container imbalance](#) that continues to wreak havoc on the export/import market.
- US ports handled a [record number](#) of containers in October. 2.21 TEU's were processed during the month. The Port Tracker report estimates that 2020 will match 2018 with the highest annual container volume since the report started in the early 2000s.

Rail:

- The [Association of American Railroads](#) has reported that US weekly traffic for the week ending December 26, 2020 was up 8.4% as compared to the same week last year. Through the first 52 weeks of 2020, total rail traffic decreased 7.4% as compared to last year.

Fuel:

- The national average price per gallon this week is \$2.635. The national average has increased each of the past nine weeks. Diesel fuel was \$3.096/gallon during the first week of 2020, by comparison.



Source: U.S. Energy Information Administration

Having Capacity Issues?

CLX Brokerage Services can help alleviate some of the capacity issues you may be experiencing with your pool of carriers.

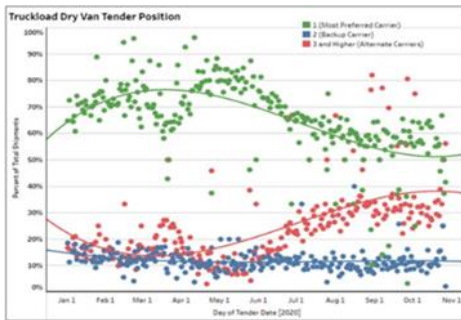
Contact us for more info:
Brokerage@clxlogistics.com

Market Tender Position → Three Month recap:

- The three-month trend of tender acceptance as noted by the CLX carrier network for sequential tenders is below.
- Green dots/line represents the primary carrier, blue represents the backup carrier, red represents other alternate carrier options.
- Capacity remains tight in the truckload segment, with some improvement in primary acceptance during December. Bulk carrier acceptance trend has moderated, compared to November's results.

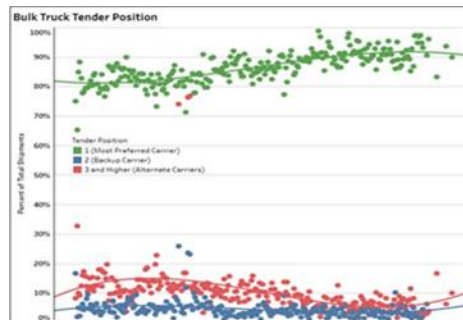
TRUCKLOAD

October 30, 2020

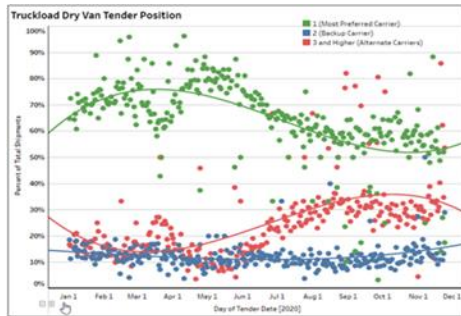


BULK

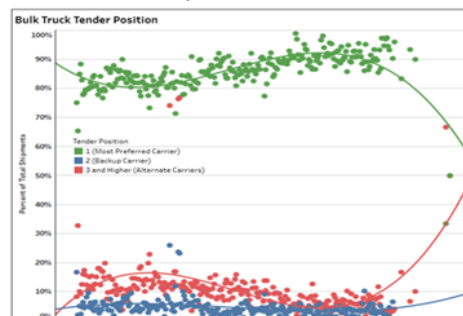
October 30, 2020



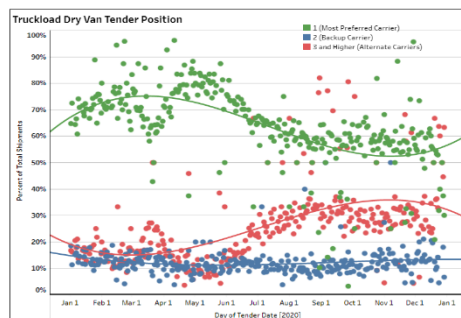
November 27, 2020



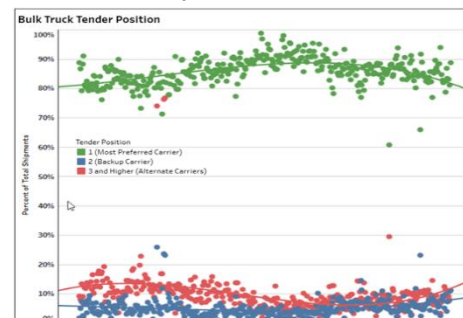
November 27, 2020



December 31, 2020



December 31, 2020



Source: CLX Logistics US carrier network. YTD December 2020. Customer pickup and return shipments excluded.

To get a free demonstration using your data and integrating the transportation managed analytics program into your data [contact us today.](#)