# Newsletter

### **December 4, 2020:**

Below is a recap of key items impacting transportation today. It is a compilation of information from our team, carrier partners, customers, and industry sources.

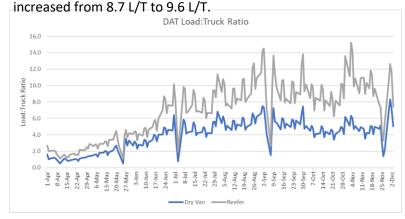
# Regulatory/Governmental Updates:

- The US/Canada and US/Mexico border closures have been formally extended through December 21.
- With several candidates for Covid-19 vaccines nearing approval, there is some discussion of making truck drivers part of the <u>early wave</u> of groups to receive the vaccine due to their status as critical/essential workers.

## **Market Updates**

## Bulk, LTL & Truckload (Van/Reefer/Flatbed):

- As of October (latest report available), <u>38,290 drivers</u> have been put out of service due to the new drug/alcohol clearinghouse. Of those, 29,611 had not yet started the return to duty process.
- The driver shortage will continue to impact capacity and rates in 2021. Overall, there are approximately 80,000 fewer truck drivers than last year. 20% of driver training schools remain closed, and overall driver training is down 40% due to closures.
- Logistics Management posted a <u>2021 Crystal Ball for Trucking</u> article recently. Expectations are for rates to continue to increase due several factors detailed in the story.
- There has been a slight increase in the DAT Load to Truck (L/T) ratio for vans from October's 4.5 L/T to November's 4.6 L/T. Flatbeds dropped from 37.9 L/T to 29.3 L/T in that same time frame, while Reefers



Source: DAT Solutions, LLC.

# Considering a Tank Truck Outsource?:

The CLX whitepaper on outsourcing tank truck logistics is available <a href="https://example.com/html/>here">here</a>.



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# **Export/Import/Ocean:**

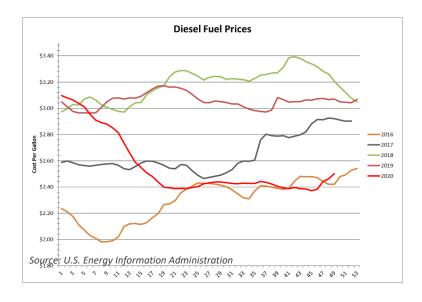
- Container availability in Asia is limited as many are out of position. The spike in demand, combined with blank sailings earlier this year has led to an imbalance of containers. The result is there is not enough equipment in Asia available to reload to North America.
- The Port of Los Angeles handled <u>nearly 1 million TEU's</u> in October, an all-time record. They've launched a free web-based platform the Return Signal for carriers to determine when and where they should return containers to the port complex.
- The Wall Street Journal's number of the day feature last week reported world-wide air cargo prices are up 66% year over year in October. That includes 82.4% increase for shipments originating from Asia.

#### Rail:

■ The <u>Association of American Railroads</u> has reported that US weekly traffic for the week ending November 28, 2020 was up 3.7% as compared to the same week last year. Through the end of October, total rail traffic decreased 8.3% as compared to last year.

#### Fuel:

■ The national average price per gallon this week is \$2.502. The national average has increased each of the past five weeks.



#### **Having Capacity Issues?**

CLX Brokerage Services can help alleviate some of the capacity issues you may be experiencing with your pool of carriers.

Contact us for more info: Brokerage@clxlogistics.com

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### **Market Tender Position -> Three Month recap:**

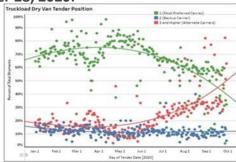
• The three-month trend of tender acceptance as noted by the CLX carrier network for sequential tenders is below.

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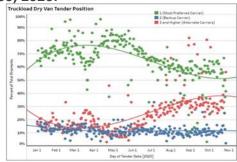
- Green dots/line represents the primary carrier, blue represents the backup carrier, red represents other alternate carrier options.
- Capacity remains tight in the truckload segment. October saw some improvement as the trend bottomed out and started to improve. The November trend continued with moderate improvement.

#### **TRUCKLOAD**

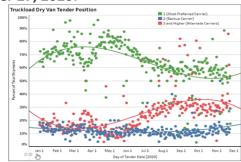
September 28, 2020:



October 30, 2020:



#### November 27, 2020:



Source: CLX Logistics US carrier network. YTD November 2020. Customer pickup and return shipments excluded. To get a free demonstration using your data and integrating the transportation managed analytics program into your data <u>contact us today.</u>