



## April 10, 2020:

CLX Logistics continues to monitor the impacts of the Covid-19 virus. As a company, we are focused on the safety of our employees and ensuring our customers are well supported through this time. We remain open for business and are operating under our business continuity plan. During this time, two-way communication is key. Please do not hesitate to reach out to us.

Below is a recap of key items impacting transportation today. It is a compilation of information from our team, carrier partners, customers, and industry sources.

## Regulatory / Governmental Updates:

- [April 8](#) update: the HOS waivers noted below have been extended until May 15<sup>th</sup>. They were originally scheduled to expire April 12<sup>th</sup>. FMCSA HOS waivers implemented on [March 13](#) and [March 18](#) remain in place. On [March 24](#), a waiver was issued for CDL's expiring on/after March 1 will not need to be renewed until June 30. On [March 28](#), a three month waiver was granted for commercial learner's permit holders.
- On March 30<sup>th</sup>, US Court of Appeals denied a request from the Teamsters to 'stay' the current injunction against AB5 enforcement which would require carriers to hire owner operators as employees.
- Guidance from CISA on essential critical infrastructure workforce can be found [here](#).

## Closures and Travel Restrictions:

- [Texas](#) and [Florida \(1\),\(2\)](#) are attempting to quarantine out of state visitors from certain high risk locations. Commercial travel is exempted. Click the respective links for additional details.
- Shelter in place / stay at home directives have continued to expand as the virus spreads throughout the U.S. The table in the right margin of page 2 contains an updated list of states that have enacted statewide policies. Many of the remaining states have issued similar guidance, but not official policies.
- The U.S. / Canada and U.S. / Mexico borders were closed to non-essential traffic effective March 21, 2020. This does not include commercial traffic and drivers with work visas.
- In Canada, Ontario and Quebec closed non-essential businesses as of 11:59 pm on Tuesday March 24, 2020.
- A worldwide list of restrictions from the International Road Transport Union can be found [here](#), along with a [daily updated website](#).
- Updates from the Holland International Distribution Council can be found [here](#).

## Having Capacity Issues?

CLX Brokerage Services can help alleviate some of the capacity issues you may be experiencing with your pool of carriers.

Contact us for more info:  
[Brokerage@clxlogistics.com](mailto:Brokerage@clxlogistics.com)



## Market Updates

### Bulk:

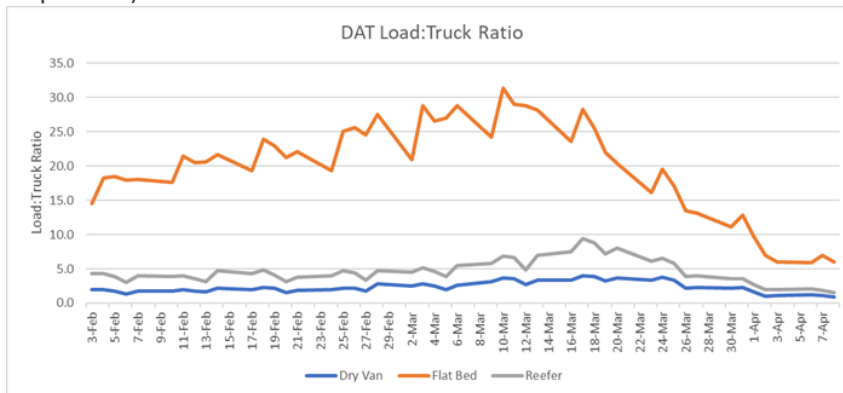
- Bulk operations appear to be continuing near normal, in general.
- We have heard reports of staffing issues at some tank washes causing congestion and slower operations.
- Some bulk carriers are waiving delivery signatures as part of their social distancing procedures.

### LTL:

- In general, LTL carriers are operating normally. No reports of widespread driver illness. Local terminals will be the best source of area operating restrictions.
- LTL carriers continue to recommend confirming consignees are open for business prior to shipping any freight – to avoid returns and associated charges.
- Many LTL/parcel companies (YRC, UPS, FedEx) have suspended service guarantees or are not offering refunds if delivery dates are not met. Many have waived signature at delivery requirements.

### Truckload Dry Van/Reefer/Flatbed:

- In last week’s update we noted that spot market activity had dropped substantially from the week prior. That trend continued again, as noted in the DAT stats below.
- Spot market activity decreased 38.7% overall last week in comparison to the prior week, per DAT.
- Van shipment load to truck ratio decreased by 46.4% last week.
- Reefer shipment load to truck ratio decreased by 36.9% last week.
- Flatbed shipment load to truck ratio decreased by 46.6% last week.
- The table below is the latest load to truck ratio from DAT (US shipments)



Source: DAT Solutions, LLC.

Shelter in Place Directives	
State	Effective Date
California	3/19/2020
Pennsylvania	3/19/2020
Oregon	3/20/2020
Illinois	3/21/2020
New Jersey	3/21/2020
New York	3/22/2020
Connecticut	3/23/2020
Kentucky	3/23/2020
Louisiana	3/23/2020
Maryland	3/23/2020
Ohio	3/23/2020
Washington	3/23/2020
Delaware	3/24/2020
Massachusetts	3/24/2020
Michigan	3/24/2020
New Mexico	3/24/2020
West Virginia	3/24/2020
Hawaii	3/25/2020
Idaho	3/25/2020
Indiana	3/25/2020
Nevada	3/25/2020
Vermont	3/25/2020
Virginia	3/25/2020
Wisconsin	3/25/2020
Colorado	3/26/2020
New Hampshire	3/27/2020
Alaska	3/27/2020
Rhode Island	3/28/2020
Minnesota	3/28/2020
Montana	3/28/2020
Kansas	3/30/2020
North Carolina	3/30/2020
Arizona	3/31/2020
Washington DC	4/1/2020
Tennessee	4/1/2020
Maine	4/2/2020
Florida	4/3/2020
Georgia	4/3/2020
Mississippi	4/3/2020
Alabama	4/4/2020
Missouri	4/6/2020
South Carolina	4/7/2020



## Export/Import/Ocean:

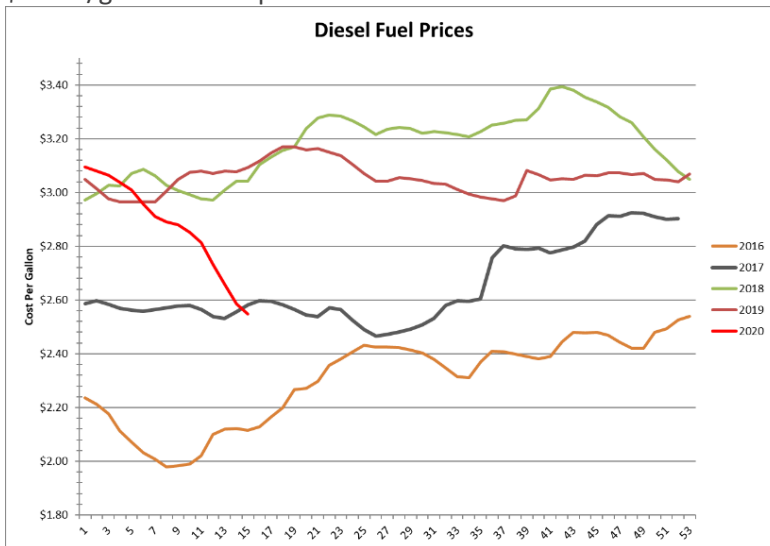
- Ocean container volumes on the decline - China is reporting a 10%-20% drop in new bookings for the first week of April and can expect similar numbers from other manufacturing hubs. India will experience a much larger percentage drop through April due to the lockdown of the entire nation of over 1.2 billion people.
- As of April 6th, container lines have cancelled 212 sailings over the next three months in response to the coronavirus pandemic, according to Sea-Intelligence.
- For Transpacific Westbound (US to Asia) both vessel space and equipment availability continue to be a challenge. Vessel space is booked out up to six weeks to Asia/India/Pakistan and this is expected to continue into May.
- Southwest Airlines has joined the ranks of passenger airlines offering their aircraft to logistics companies and other shippers for dedicated cargo charters. Southwest Airlines announced on its blog on March 31 that, for the first time in its nearly 50 years of existence, it will allow freight forwarders and other cargo customers to rent airplanes.

## Rail:

- The North American rail network remains stable. All Class I railroads reporting no issues due to Covid-19.
- The [Association of American Railroads](#) has reported that US weekly traffic is down 15.9% as compared to the same week last year.

## Fuel:

- Diesel fuel continues to drop. The national average cost per gallon has declined from a peak of \$3.096/gallon at the beginning of 2020 to \$2.548/gallon as of April 6th.



Source: U.S. Energy Information Administration

CLX International Services can assist with import and export needs.

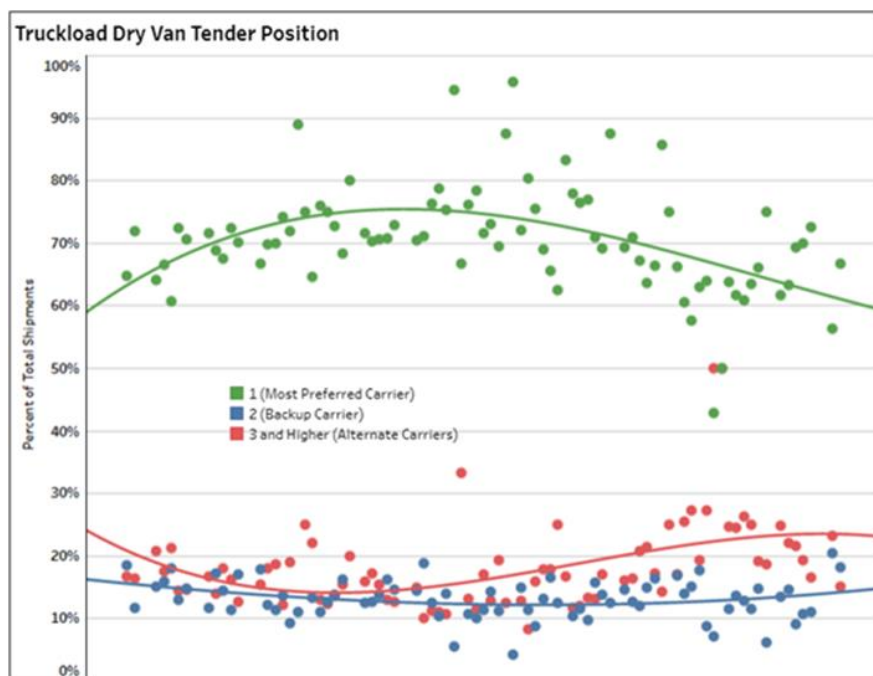
Contact us for more info:  
[internationalops@clxlogistics.com](mailto:internationalops@clxlogistics.com)



## Market Tender Position:

The charts below show the daily carrier tender acceptance performance within the CLX US carrier network in 2020 and accounts for shipments that are sequentially tendered. The information is updated daily. Acceptance by primary carriers is denoted by the green dots/trendline. Blue dots/trendline represents the backup carrier and the red dots/trendline represents alternate carriers (third and higher in routing guide sequence).

Tender acceptance by primary carriers (sequentially tendered shipments) has improved from last week's chart as the surge of consumer goods restocking has abated.



Source: CLX Logistics US carrier network. YTD April 2020. Customer pickup and return shipments excluded.

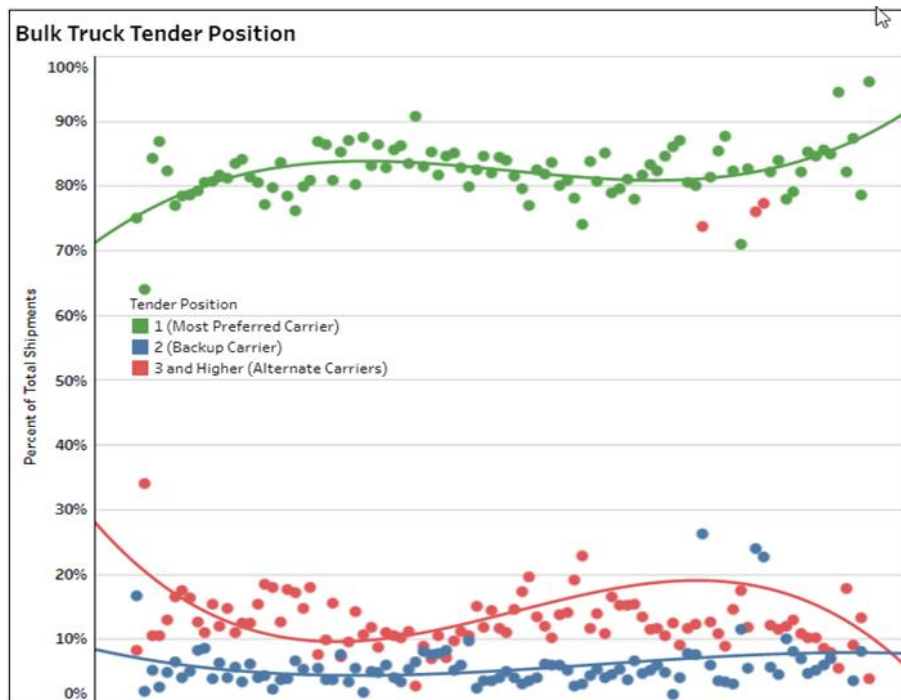
To get a free demonstration using your data and integrating the transportation managed analytics program into your data [contact us today.](#)





## Market Tender Position: (continued)

Bulk tender acceptance by primary carriers has continued to trend up over the past week for sequentially tendered shipments. The market is adjusting capacity from sectors which have slowed to those which have increased due to the Covid-19 changes.



Source: CLX Logistics US carrier network. YTD April 2020. Customer pickup and return shipments excluded.

## Thank a trucker/transportation professional!

- During the outbreak of the Covid-19 virus, America's truckers have continued to supply the medicines, medical equipment, food, fuel, and other critical goods that we all depend upon each day.
- CLX would like to recognize and provide a small token of thanks those individuals who have remained out on the 'frontlines' performing these critical tasks while most non-essential activities have been stopped as America shelters in place.
- Please send any nominations for someone in the trucking industry (drivers, terminal employees, or dispatchers) that has provided exception service during this time to [ICT@clxlogistics.com](mailto:ICT@clxlogistics.com)