



CLX LOGISTICS CASE STUDY



SOLVAY CHEMICALS has dedicated nearly 150 years to developing and delivering innovative solutions to markets and customers around the world. In North America, Solvay delivers one of the broadest, deepest portfolios of chemical products aimed at pollution control, water treatment, and pharmaceutical and consumer packaging, among many other critical applications. As an organization, it demonstrates a commitment to sustainable practices — including the world's first process to reclaim sodium carbonate waste and turn it into sodium bicarbonate solutions that treat emissions of coal-fired power plants.

REQUEST

Solvay US had been relying on a third-party freight payment service provider. But leaders were frustrated by the high exception rate, which was resulting in more than 30 percent of invoices having to be reworked by Solvay personnel along with large delays in the carrier payment process.

APPROACH

In the second quarter of 2014, Solvay US switched to CLX Logistics' Freight Audit & Payment Services for greater visibility, better accuracy and lower exception rates.

RESULTS

The partnership between Solvay US and CLX Logistics has proven fruitful. In fact, CLX Logistics was named Solvay's Supply Chain Excellence Award winner for 2014. The award was based on the quality of the relationship and the results:

- Outstanding response time and customer service.
- Low exception percentage.
- "Can-do" attitude when issues or opportunities arise.
- Success in having CLX Logistics serve as the primary point of contact for Solvay's carrier base.